



**SEIBOLD SECURITY**  
FROM EVERY ANGLE.

## Seibold Security Acquires the Services Division of SSE

*Acquisition of Tampa, FL based turnkey banking and security integrator expands Seibold's footprint into the Southeast US*

**Rochester, NY – November 4, 2013** – Seibold Security, a Rochester based single source provider of banking equipment and integrated electronic security systems, today announced the acquisition of the Tampa, FL based services division of SSE (formerly Collier Safe). The acquisition expands the company's operational footprint into the southeast and specifically Florida, giving them full sales and support coverage along the entire east coast of the United States.

The SSE Services Division acquisition, soon to be re-branded Seibold Security of Florida, gives the company a sales and operations hub to support new and existing customers in the southeast. "We are thrilled to bring the SSE Services Division into the Seibold infrastructure", stated John Seibold Jr., Co-President of Seibold Security, "the acquisition allows us to not only move into a high growth area of the country that is strategic to our business, but it also gives us additional support capabilities to our existing customers in the southeastern states."

The SSE Services Division is a high end provider of turnkey banking & branch equipment and integrated security systems. It currently services customers throughout central Florida and the Florida Panhandle. SSE is known for its wealth of experience within its staff, its robust product offerings, and competitive pricing models. Seibold Jr. further stated that based on planned new investments to the company, he expects 30%-50% year over year top line growth over the next few years. The company will re-brand as Seibold Security of Florida by the end of the year.

### **About Seibold Security**

Seibold Security is a Rochester, NY based systems integrator of banking equipment and integrated electronic security systems. Founded in 1979 and servicing customers throughout the east coast, Seibold utilizes cutting edge technologies to provide complete, fully integrated security systems for financial institutions, museums, universities, and corporations.

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