

## Entry Level Inside Sales Representative

Location: Odessa, FL

Seibold Security of Florida, a security integrator that specializes in designing and installing tailored security systems for financial institutions and commercial clients is seeking an Entry Level Inside Sales Representative. We are looking for a talented, self-motivated individual to join the Seibold sales team. We are a company where the contributions of each individual make a significant difference.

## Job Overview:

- High volume cold calling (financial institutions and commercial clients)
- Develop leads
- Consultative selling
- Market development
- Basic market research

## **Qualifications:**

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We are looking for an ambitious, highly motivated individual to help us with our current sales efforts. Sales experience is desired. We are seeking candidates with great communication skills and a compassion for serving customers.

seiboldsecurity.com

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